



PRIVATE BANKER / BUSINESS DEVELOPER

Banque Havilland (Suisse) S.A. offers traditional Private Banking Services to High Net Worth Individuals and families across the globe. The Bank is committed to providing clients with a highly personal and professional service in all aspects of its operations. The success of this strategy is ensured through our team of highly dedicated employees who contribute to a strong service and client oriented culture.

In order to strengthen our international **Private Banking** team in Switzerland, we have an immediate opening for an experienced **Private Banker and Business Developer** at our Geneva offices.

Key responsibilities

- Be an ambassador of the Banque Havilland values and actively develop its business;
- Responsible for generating new assets and revenues;
- Contribute to the development and long-term profitability of customers and products (quantitative and qualitative targets);
- Committing to client service excellence at all times;
- Strong and deep product knowledge all around investment;
- Ensure the proper execution of services subscribed based on Bank's internal standards and the local regulations.

Skills

- Strong track record as a Private banker and Business Developer;
- Existing portfolio of clients and/or network;
- Strong understanding of the risk culture and changing regulatory environment;
- Excellent presentation and communication skills coupled with strong customer orientation;
- Independent, organised, motivated.

The salary package offered will be commensurate with your professional expertise and experience. This position is available **immediately**. This is a unique and potentially career-defining opportunity for the candidate with the right spirit and experience.

If you are interested in taking this challenging opportunity please send your application (cover letter, CV, supporting references) to the following e-mail address: hr@banquehavilland.ch or by post:

BANQUE HAVILLAND (SUISSE) S.A.
Human Resources
Rue de Hollande 10
CH - 1204 Geneva
Switzerland

Only shortlisted candidates will be contacted by our HR team.

The information you provide in your job application will be treated confidentially at all times and will only be disclosed to employees involved in the recruitment process.