



PRIVATE BANKER

Banque Havilland (Liechtenstein) AG offers traditional Private Banking Services to High Net Worth Individuals and families across the globe. The Bank is committed to providing clients with a highly personal and professional service in all aspects of its operations. The success of this strategy is ensured through our team of highly dedicated employees who contribute to a strong service and client oriented culture.

In order to strengthen our international Private Banking team in Liechtenstein, we have an immediate opening for an experienced **Private Banker** to cover the International market.

Key responsibilities

- Build, develop and manage a book of clients
- Define a personal strategy on how to systematically and efficiently approach the given segment of clients
- Refine and understand the client's needs in this changing environment and offer relevant advice and solutions
- In conjunction with the Products and Services Department and Wealth Planning, help grow and refine Havilland's offering for your client segment
- Be an ambassador of the Banque Havilland values and service offering

Skills

- A distinctive passion in managing and servicing HNW /UHNW clients
- Proven track record in developing own book of business and bringing on board new clients
- Strong and deep product knowledge around investments, tax and credit
- Drive and commitment to excellence
- High level of communication skills with a proven network of contacts to facilitate client acquisition
- Excellent at planning and understanding future trends and organising oneself accordingly
- Analytical and problem solving skills
- Dedicated to maintaining high quality standards and client's satisfaction
- Fluency in English and German is mandatory (written and spoken), any additional language will be an asset

Minimum profile requirements

- At least 5 years as a Private Banker in Liechtenstein and Switzerland
- Strong experience in servicing and growing a book of clients
- Strong understanding of the risk culture and how the Private Banker should grasp the changing regulatory environment

We offer an excellent opportunity for the candidate with the right spirit and qualifications. The salary package offered will be commensurate with your background and relevant professional experience.

If you are interested in taking on this challenging opportunity, please send your application per

E-MAIL: HR@banquehavilland.li

OR

PER POST: BANQUE HAVILLAND (LIECHTENSTEIN) AG
Austrasse 61
LI-9490 Vaduz

The information you provide in your job application will be treated confidentially at all times and will only be disclosed to employees involved in the recruitment process.